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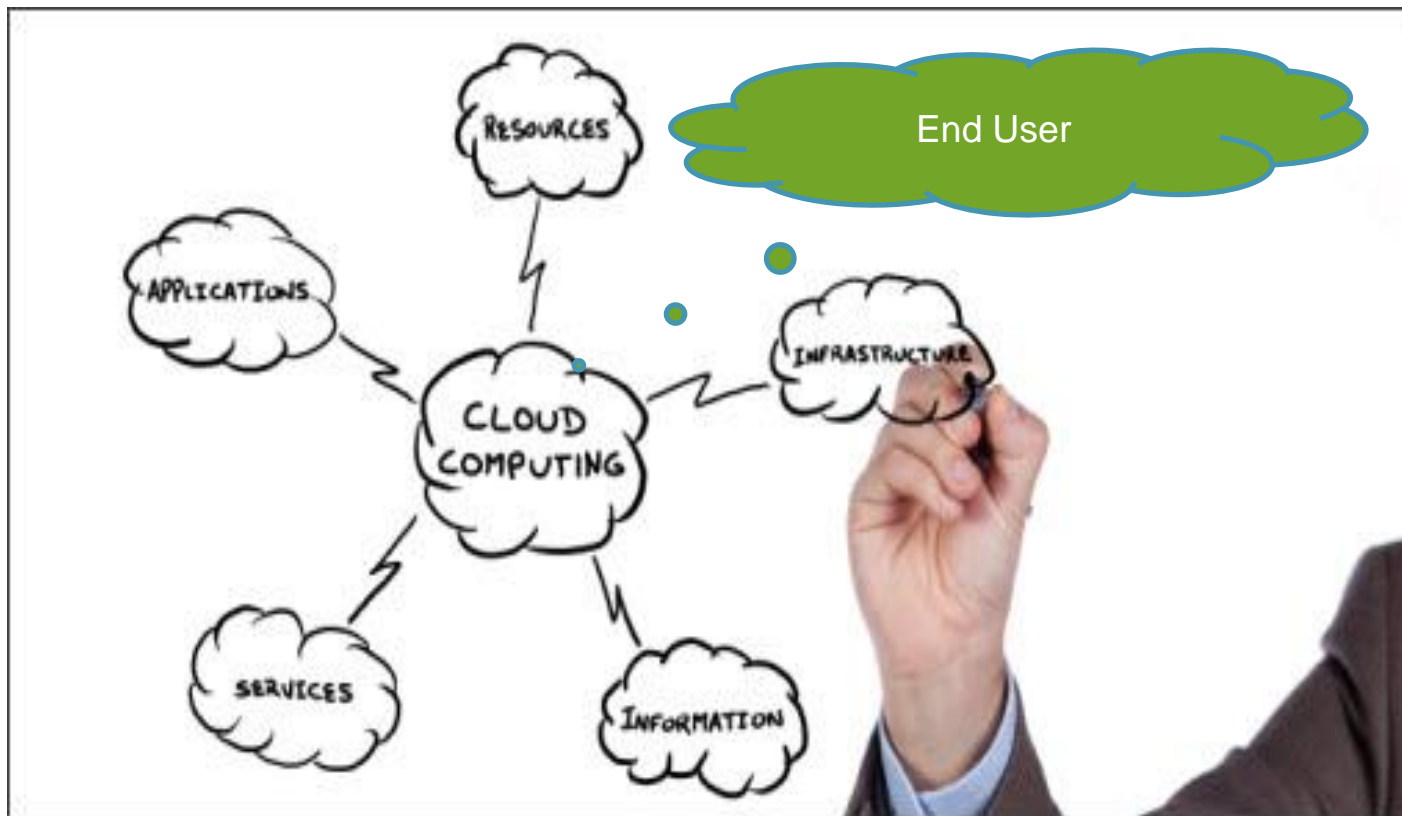
# Challenges and CC possibilities for IT market and users. International cooperation

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SaaS  
PaaS  
IaaS



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## USER'S Perspective

- **Competent cloud solution partnership**
- **Cost reduction (no in-house IT infrastructure required)**
- **Secured data availability**
- **Scalability and independence**
- **Fully integrated hybrid cloud (private cloud <-> Azure Cloud)**
- **Maximum security**
- **Future-oriented IT operations**

**MS-SQL, webservers, video  
streaming,ERP solutions and etc, Linux,  
Microsoft based**



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## CC enabler for IT business

- To be innovative
- To provide SaaS services not having IT infrastructure
- To be competitive
- New partnership possibilities
- New business possibilities





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## Challenges for public sector

- **Lot of state investments into IT until 2015**
- **Maintenance costs**
- **Future IT development in public sector**
- **Relations between Owner and Developer of IS**



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## CC opportunity for public sector

- **Public sector remains owner of State information systems**
- **CC is a business plan for maintenance of State information systems**
- **IT specialists in public sector becomes IT managers**
- **No competition between public and private sectors in IT**
- **Territory and technologies restrictions**
- **Synergy between public and private sectors**
- **Necessity for a new legislation (risk management)**



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## Advantages public sector

- No investments into IT infrastructure
- Clear coasting
- Reduction of software applications for ERP, CRM, Document flow management, Projects managements systems
- No worries about necessary IT skills
- More transparency



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## Training

- **IT management, support staff**
- **Business managers and analysts**
- **Specialists (IT, security, infrastructure, services, systems, and test)**
- **IT developers**
- **Service providers**
- **System integrators**
- **Architects**





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## Training

- **Introduction to Cloud Computing (8 acad. hours)**
- **Public Cloud (*Windows Azure, SalesForce*) (8 acad. hours)**
- **Public Cloud (AWS, Practical examples) (8 acad. hours)**
- **Private Cloud (8 acad. Hours)**
- **Hybrid Cloud (8 acad. hours)**
- **Practical exercises (80 acad. hours)**



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**Thank You**